General Manager (S & M - CM)

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भारत संचार निगम लिमिटेड (भारत सरकार का उद्यम) BHARAT SANCHAR NIGAM LIMITED (A Government of India Enterprise)

S&M-CM/162/New plans & promotional offers/prepaid/11-12/98 dt @ Chennai-6 the 13/03/2012

Sub: Withdrawal of 2G Prepaid promotional plan "NESAM" in TN LSA –reg.

Ref: 1. S&M-CM/162/New plans & promotional offers/2G prepaid/11-12/89Dated 16-12-2011.

2. S&M-CM/162/New Plans and Promotions/11-12/90 dt @ Chennai-6 the 16.12.2011.

Vide letter under ref (1), The "NESAM" 2G prepaid plan was re-launched in Tamilnadu LSA (including Chennai Telecom District) as "Promotional Offer" on 16.12.2011 for 90 days up to 14-03-2012.

Vide letter under ref (2),

Plan Activation Voucher 198 in C- TOP UP was re-launched for the customers of various plans to change to NESAM plan with effect from 16-12-2011 to 14.03.2012 in TN Circle (excluding Chennai Telecom District).

Approval of the competent authority is hereby conveyed for the

- (i) Withdrawal of the "NESAM" prepaid plan in TN LSA (incl. CHTD) with effect from 23.59 HRS of 14.03.2012.
- (ii) Withdrawal of Plan Activation Voucher 198 in C- TOP-UP with effect from 23.59 HRS of 14.03.2012.

This is for the information of all concerned please.

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Anandhi Sankararaman)

AGM Mktg (S&M-CM)

To

GM (NW-O CM), Trichy -1/Coimbatore – For information please.

GM(S&M-CM), Chennai Telephones, Chennai – For information please.

GM (F) / Sr. GM (TR) TN Circle, Chennai for information please.

DGM/DE IN Incharge - Trichy & Bangalore - for information & necessary action please.

DGM (N/W Ops-CM)/DE Commercial -Coimbatore - For information & necessary action please.

DGM-B&IT, Trichy - for information & necessary action please.

Heads of SSAs, -- for kind information and necessary action please.

DGM (Sales) & AGM (Sales), Chennai-6 –For information and informing Sales Heads, franchisee managers and retail managers and other Channel partners along with commission structure as applicable.

DGM (CS), Chennai-6 - For information and informing Call Centre/Customer Service Centre Officials and ensure uploading the information on the website "tamilnadu.bsnl.co.in".

DGM(S&M-CM)/AGM (Mktg-CM), Chennai Telephones, Chennai – for information & necessary action please.